

Houses and silos pre-manufactured in Sumner were shipped to the Western and upper Central areas of the country.

The main device used to reach the consumer was a massive 90 page catalog that displayed pictures and floor plans for over xx different homes. Each had a detailed list of the lumber and building materials that the consumer would receive plus information on building the home themselves or having a local carpenter do the work.

Nationally the catalogs were promoted to the consumer with ads placed in newspapers and farm journals.



Nebraska Farm Journal, Jan. 1915





Nebraska Farm Journal, Jan. 1915

This ad ran in the plains states in the winter months and pointed out the advantage of using sleigh wagons to haul the building kits.

J. C. Hamil has been appointed farmer representative for the Hewitt-Lea-Funck Co., of Sumner, Wash. All interested in silos are advised to call and see the H-L-F double wall silo at his place. Can quote you terms and prices on all sizes of ready cut silos and garages. J. C. Hamil, Juliaetta. Phone 3425. 3-tf

Kendrick Cazette, Idaho Feb. 1920

HLF also had local agents in some areas, some agents were individuals and some were local lumberyards.



National Advertising



for delivered prices Even if you aren't ready for actual building send along your carpenter's bill of materials. Get our prices. We also have archi- tects in our employ who will gladly help you plan your build- ings. At any rate, get our cata- log and general price list. Don't forget – we can also save you money on a Senttle Silo. Mail the coupon today.	HEWITT-LEA-FUNCK COMPANY 458 Union Avenue, Seatt GE SURE TO WRITE PLAINLY) Please send the following: [] Lumber and Millwork Catalog and General Price List. [] Special Silo Folder. Name
HEWITT-LEA- FUNCK CO. 458 Union Ave., Seattle, Wash.	Address

. Wash

Ranch, Nov. 1913



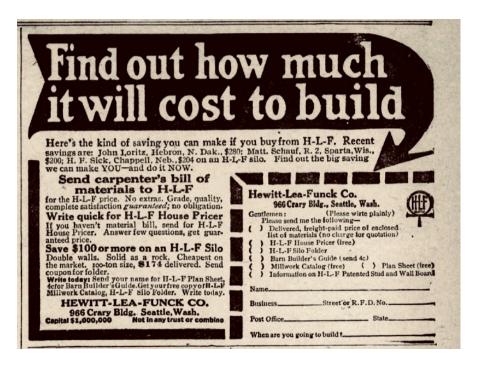
SAVE MONEY ON THAT LUMBER BILL

Mr. Farmer: Do you know that you have been paying too much for your lumber, and in most cases getting a poor quality? Do you know that we can save you much money, if you are going to build a house or barn?

We own our own timber tracts and saw mills and ship direct to the consumer. If you are going to build a house or barn drop us a line and we will tell you all about it. We can furnish you plans and blue prints of any kind of a building you want to build and give you the exact price in dollars and cents your lumber will cost you laid down at your station and the quality and measurements will be guaranteed.

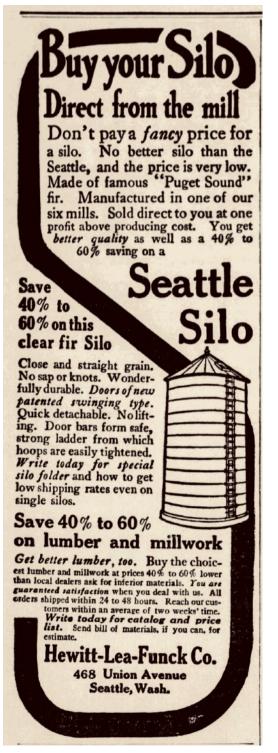
HEWITT-LEA-FUNCK CO. Fifth and Union. SEATTLE, WASH.

Devils Lake W&IO, Oct. 1915



Nebraska Farm Journal, Feb. 1915





Missouri Ruralist, July . 1913



Silos cost too much, because silo manufacturers pay too much for materials and want too much profit. We produce our own material and sell you direct at one small profit.

Seattle Silos

are made of the finest fir that grows, from our forests in the famous Puget Sound Region. Close and straight of grain. No sap or knots. Wonderfully durable.

The doors are swinging and quick detachable. Door bars form strong ladder from which hoops are easily tightened. A newly patented idea. *Write today for special silo folder* and delivered prices. We can usually arrange practically carload rates even on single silos. Special offer to one farmer in each township.

Save 40% to 60% on Lumber and Millwork

Cut out the five needless middlemen. Puttheir price-doubling profit in *your pocket*. Buy of the producer. We own thousands of acres of timber land in Washington. Gregon and British Columbia. One continuous operation, from tree to shipping platform—one overhead expense—one profit to pay. We guarantee materials of better quality than you can buy locally or your money refunded. All orders shipped within 24 to 48 hours. Delivery takes an average of two weeks. Write today for catalog and price lint. Send bill of materials, if possible, for estimate.



Kansas Farmer & Mail, June . 1913



Page BOOSTING GOOD ROADS.

Through C. L. Morris, its presi-dent, the Washington State Good Roads Association is fathering a movement to bring D. Ward King, movement to bring D. Ward King, known throughout the highway world as the originator and inventor of the King Split-log drag, to the state of Washington to deliver a series of leo-tures and demonstrate the King drag system of maintenance for earth and general marks. gravel roads.

The association believes Mr. King The association believes Mr. King will arouse sufficient interest here, as he has in other states, to bring about well-nigh state-wide use of the drag. Mr. King has achieved fame as a demonstrator and lecturer, and his success in popularizing the drag has been nothing short of marvelous. In Missouri, for instance, as a result of King's lectures, khousands of miles of unspeakably bad earth roads have been developed into fine high way, and properly maintained through the use of the King drag. And the ex-pense per mile averaged about \$15 a year.

Acting upon the suggestion of Pres-ident Morris, the Automobile Club of Sestle has agreed to finance one of these lectures, and in addition has donated a sufficient sum to take care of the expenses of arrangeing for the series of lectures which the associa-tion hopes to have held in at least to no fue larger cities of the state. It is the association's aim to have Mr. King deliver a lecture in Spo-kane, Walla Walla, North Yakima, Colfax, Wenatchee, Vancouver, Chekane, Walla Walla, North Yakima, Colfax, Wenatchee, Yancouver, Cho-halis, Aberdeen, Hoquiam, Raymond, Tacoma, Everott, Centralia, Belling-ham, Port Townsend, Renton, Seat-tie, Snohomish, Kont, Auburn, Pay-allup, Olympia, Issaquab, Monroe, Moant Vernon, Sedro-Woolley and Blain. Blain.

To carry on an active campaign to this end, the association has sent S. P. Davis Washington's King-splitlog drag expert, on a tour of state. "King" Davis will c the carry state. "King" Davis will carry credentials from President Morris, and a letter urging the various com-munities to get in line and help edu-cate the people about road mainte-nance, one of the most important fea-tures of the highway movement. The memory is building King to

The movement to bring King to Washington is in keeping with reso-lutions adopted at the last annual convention of the Washington State Good Roads' Association in North Yakima, which voted to urge the leg-islature to come a complexer drug

The Ranch. 8 et Hewitt-Lea-Funck BBK help you plan your house or barn Every month we are helping hundreds of ople to plan their homes. We knew that people to plan their homes. We knew that many country folks were not able to get in touch with good architects—and so we employed some of the best architects of the Pacific Coast and Middle West, that we might offer their services to the farmers and people in small towns. Our charges for the services of these architects are very small—a mere fraction of the usual charges for such work. When the building materials are bought from us the money paid us for service of this kind is refunded. Write for our special plan sheet (see the coupon) and send us a rough sketch of the way you want your house or barn laid out, and let us give you our suggestions. We have a plan book that is full of good ideas for you Our plan book is the most practical and sensible book of the kind ever published. It was issued pur-posely for people who know the value of a dollar—who want a good, comfortable home; ince looking, but not fussy. Quite likely, you'll find a plan in this book that just suits you. Books not nearly so good are sold at 50c to \$2.00. Yet 10c is all we ask you to send for this valuable book, to cover postage. Save as high as 60% on lumber Satisfaction guaranteed or your Save as high as 60% on lumber -buy direct from the producer Too may middlema and sell you direct at our money back. We arays quote dileveral prices. No strats. We will same that's the very limit of lowness because the raw materials grade better than turks or combine standard--the material organized better than turks or combine standard--We will Write Plan Book Quick shipments from stock y huge slocks of lumber in pile. Our ses are groaning with their atock of k, availing your orders. Specialorders turned out without delay. Our stand-are seen an incode soury showents ation. There is much rivelry between nds. They give our shipments their best a. Two weeks or less is the usual time cries west of the Mississipul. send 10¢ Coupon Hewitt-Lea-Funck Company 458Union Avenue, Seattle, (Be sure to write plainly) eattle, Wash HEWITT-LEA-FUNCK CO. Please send the following.— () Dook of Plans (for which 10c in stamps or coin is enclosed). () Cathog and General Price List Lamber and Millwork. Free. () Special Nin Shoet. Use this NOW R. F. D. or Street No. _ GET THE FACTS Post Office Save as high as 60% on a clear fir silo <text><text><text><text><text><text><text><text><text><text><text><text> buying of us at one profit,

Ranch. 1915





Minneapolis Tidende, Feb. 1914